

**Klamath Community College**  
**Associate of Applied Science in Business Administration, Business**  
**Management Emphasis**  
**to**  
**Oregon Institute of Technology**  
**Bachelor of Science Degree in Business – Entrepreneurship/Small**  
**Business Option**

**Articulation Agreement**  
**2017 – 2018 Catalog**

It is agreed that students transferring from Klamath Community College's (KCC) Associate of Applied Science in Business Management - Management Emphasis program to Oregon Institute of Technology's (Oregon Tech) Bachelor of Science in Business - Entrepreneurship/Small Business Option program (BSBM) will be given full credit for all selected courses listed below. This agreement is based on the evaluation of the rigor and content of the general education and technical courses at both KCC and Oregon Tech, and is subject to a yearly reevaluation by both schools for continuance. This agreement is dated November 2, 2017.

Baccalaureate students must complete a minimum of 60 credits of upper-division work before a degree will be awarded. Upper-division is defined as 300-and 400-level classes at a bachelor's degree granting institution. Baccalaureate students at Oregon Tech must complete 45 credits from Oregon Tech before a degree will be awarded.

Students are responsible for notifying the Oregon Tech Admissions and Registrar's Office when operating under an articulation agreement to ensure their credits transfer as outlined in this agreement. Dual enrollment is possible according to an existing Memorandum of Understanding. In order to utilize this agreement, students must be attending KCC during the above catalog year. Students must enroll at Oregon Tech within three years of this approval.

### KCC Degree Required Courses & Oregon Tech Equivalent Credits

Klamath Community College Course Number & Title	Qtr. Units	Oregon Institute of Technology Course Number & Title	Qtr. Units
<u>Arts and Letters:</u> <sup>1,2</sup> PHL 209 Business Ethics	3	Humanities elective <sup>1</sup>	3
<u>Communications:</u> SPE 111 Fundamentals of Speech WRI 121 English Composition I WRI 122 English Composition II WRI 227 Technical Writing (recommended) <b>or</b> BUS 214 Business Communications	3 4 4 4 3	SPE 111 Public Speaking WRI 121 English Composition WRI 122 Argumentative Writing WRI 227 Technical Report Writing <b>or</b> Communication elective	3 3 3 3 3
CAS 133/L Introduction to Computing Skills w/Lab	4	General elective	4
<u>Computation:</u> MTH 111 College Algebra <sup>2</sup>	5	MATH 111 College Algebra	4
<u>Health and Wellness:</u> HPE 295 Health and Fitness for Life	3	General elective (does not count toward MGT degree) <sup>4</sup>	--
<u>Science/Math/Computer Science:</u> <sup>2,5</sup> Choose a lab science from: BIO, CHE, GEL, GSC or PHY CAS 140 Beginning Database - Access <sup>2</sup>	4 4	Lab Science elective <sup>5</sup>  MIS 113 Introduction to Database Systems	4 3
<u>Social Sciences:</u> PSY 201 General Psychology I <sup>2</sup>	3	PSY 201 Psychology	3
<u>Student Success:</u> CGS 100 College Survival and Success	3	General elective (does not count toward MGT degree) <sup>4</sup>	--
<u>Technical Core:</u> BUS 111 Intro to Accounting BUS 206 Management Fundamentals BUS 211 Principles of Accounting I BUS 213 Managerial Accounting  BUS 218 Personal Finance BUS 226 Business Law I CAS 170 Spreadsheets	4 3 4 4  3 3 3	General elective BUS 215 Principles of Management ACC 201 Principles of Accounting I ACC 203 Principles of Managerial Accounting General elective BUS 226 Business Law MIS 102 Spreadsheet Software Lab General elective	4 3 4 4  3 3 1 2

<b>Emphasis – Business Management:</b>			
BUS 101 Introduction to Business	4	BUS 101 Introduction to Business	3
		General elective	3
BUS 223 Principles of Marketing	3	BUS 223 Marketing I	3
BUS 224 Human Resource Management	3	BUS 349 Human Resource Management I <sup>3</sup>	3
BUS 250 Small Business Management	3	General elective <sup>4</sup> (does not count toward MGT degree) <sup>4</sup>	--
BUS 280 Cooperative Work Experience	2	General elective	2
ECO 201 Principles of Economics: Microeconomics		General elective <sup>4</sup> (does not count toward MGT degree) <sup>4</sup>	--
<b>or</b>	3	ECO 201 Principles of Microeconomics	3
ECO 202 Principles of Economics: Macroeconomics		<b>or</b>	
TEX 280 Cooperative Work Experience: Seminar	1	ECO 202 Principles of Macroeconomics	
		General elective <sup>4</sup> (does not count toward MGT degree) <sup>4</sup>	--
<b>Electives:</b>			
Approved Business electives	6	General elective <sup>4</sup> (does not count toward MGT degree) <sup>4</sup>	--
<b>Total KCC Degree Credits <sup>4</sup></b>	<b>93-94</b>	<b>Total Oregon Tech Degree Credits <sup>4</sup></b>	<b>74</b>

**Courses not required for KCC's Associate of Applied Science Business Administration-  
Business Management Emphasis degree, but are required for Oregon Tech's Bachelor  
of Science in Business - Entrepreneurship/Small Business Option degree.  
and can be taken at KCC or Oregon Tech.**

<b>Klamath Community College Course Number &amp; Title</b>	<b>Qtr. Units</b>	<b>Oregon Institute of Technology Course Number &amp; Title</b>	<b>Qtr. Units</b>
BUS 177 Payroll Accounting	3	ACC 245 Payroll Accounting	3
BUS 203 Introduction to International Business	3	BUS 308 Principles of International Business <sup>3</sup>	3
BUS 228 Computer Accounting Applications	3	ACC 205 Computerized Accounting	3
CIS 206 Introduction to Information Technology w/Lab	3 1	MIS 206 Introduction to Management Information Systems	3
Communication elective: BUS 214, or WRI 123	3	Communication elective	
<b>or</b>	<b>or</b>	<b>or</b>	3
WRI 227 Technical Writing	4	WRI 227 Technical Report Writing	
ECO 201 Principles of Economics: Microeconomics		ECO 201 Principles of Microeconomics	
<b>or</b>	3	<b>or</b>	3
ECO 202 Principles of Economics: Macroeconomics		ECO 202 Principles of Macroeconomics	
Humanities elective (Arts & Letters) Choose from: ART, ENG, MUS, or PHL <sup>1</sup>	3	Humanities elective <sup>1</sup>	3

SPE 215 Small Group Communication: Process & Theory	3	SPE 321 Small Group & Team Communication <sup>3</sup>	3
<b>Additional KCC Credits <sup>4</sup></b>	<b>25-26</b>	<b>Additional Oregon Tech Credits <sup>4</sup></b>	<b>24</b>
<b>Total KCC Credits <sup>4</sup></b>	<b>118- 120</b>	<b>Total Oregon Tech Degree Credits <sup>4</sup></b>	<b>98</b>

**In addition to the above courses, the courses listed below are also required for the Bachelor of Science in Business - Entrepreneurship/Small Business Option degree and should be completed at Oregon Tech.**

<b>Oregon Institute of Technology Course Number &amp; Title</b>	<b>Qtr. Units</b>
ACC 325 Finance	4
ANTH 452 Globalization	3
BUS 256 Business Communication	3
BUS 314 Entrepreneurship I	3
BUS 318 Marketing II	3
BUS 335 Entrepreneurship II	3
BUS 356 Business Presentations	4
BUS 397 Human Relations Management II	3
BUS 495 Senior Project Proposal	3
BUS 496 Senior Project	3
BUS 434 Global Marketing	3
BUS 441 Leadership I	3
BUS 442 Leadership II	3
BUS 447 Controversial Issues in Management	3
BUS 456 Business Research Methods	3
BUS 467 Service Management	3
BUS 478 Cases in Strategy and Policy	3
BUS 497 Senior Project	3
MATH 361 Statistical Methods I	4
MATH 371 Finite Mathematics and Calculus I	4
MGT 321 Operations Management I	3
MGT 335 Project Management	3
MIS 225 Business on the Internet	4

MIS 375 Decision Support Systems	3
PHIL 331 Ethics in the Professions <b>or</b> PHIL 342 Business Ethics	3
PSY 347 Organizational Behavior	3
<b>Additional Oregon Tech Credits <sup>6</sup></b>	<b>83</b>
<b>Total Oregon Tech Degree Credits <sup>7</sup></b>	<b>181</b>

1. Students can transfer up to 6 credit hours of humanities (Arts & Letters) electives into the MGT program; these courses should be designated as humanities electives by Oregon Tech. However, only 3 humanities credits can be studio/performance based. Choose from the following KCC prefixes: ART, ENG, MUS, PHL, or Second-year Foreign Languages.
2. To maximize useable credits toward the Bachelor of Science in Management - Entrepreneurship/Small Business Management degree, the listed courses are recommended.
3. Does not count toward 60 credit upper-division requirement.
4. Excess college-level credits will transfer to Oregon Tech as general electives; these credits will **not** be used toward the Bachelor of Science in Business – Entrepreneurship/Small Business Option degree.
5. The MGT program requires one 4 credit biological or physical science with lab. Choose from following KCC prefixes: BIO, CHE, GEL, GSC, or PHY.
6. Baccalaureate students must complete a minimum of 60 credits of upper-division work before a degree will be awarded. Upper-division is defined as 300- and 400- level classes at a bachelor's degree granting institution and 45 credits must be from Oregon Tech.
7. Oregon Tech's Bachelor of Science in Business - Entrepreneurship/Small Business Option degree requires 181 total credits.